

**Role: Investment Associate, New Leaf Climate Partners****Sector:** Climate Finance, Impact Investing**Function:** Investment and Program Management**Location:** Flexible**About the Organization**

New Leaf Climate Partners is an investment and advisory firm that applies innovative finance to nature-based solutions to climate change.

New Leaf invests in market infrastructure to improve supply chains, platforms for transaction efficiency, and project financing for reforestation in North America. Our goal is to holistically reimagine the reforestation value chain, and in so doing, help communities create thriving economies, build climate resilience, and recover from climate disaster stronger than before. To learn more about New Leaf Climate, visit our [website](#).

**About the Position**

The Investment Associate will focus on New Leaf's Nursery Finance Facility, a new approach to expanding native tree seedling availability in the US. In this role the Associate will conduct market and investment research, and coordinate with donors, investors and industry experts.

Initial responsibilities will include:

*Investment Research*

- **Market Assessment:** Report on state of nursery value chain and challenges facing nursery owners and operators. Initial geographies will include Pacific Northwest (Oregon), Midwest (Arkansas), Southwest (New Mexico), South (Louisiana)
- **Pipeline:** Map universe of investment opportunities and identify initial eligible targets for Facility. Estimate company and portfolio economics and impact.
- **Options Analysis:** Review facility structure(s) and terms. Refine and update facility road map for deal flow/capital deployment based on investor feedback.
- **Knowledge Management:** Identify datasets for nursery, species and reforestation need, building on existing knowledge bank.
- **Narrative:** Synthesize findings in materials for funder and for external use.

*Investor Outreach*

- Develop marketing materials to raise capital for new facility across investor types
- Coordinate and manage donor and investor outreach

*Industry Coordination*

- **Expert Nursery Panel:** Build and convene network to help guide creation and management of Nursery Facility. Facilitate and report on one session.

The Nursery Finance Facility is one of a portfolio of complementary products that the New Leaf team is developing, and the role may include supporting these other activities as needed.

**Candidate Qualifications**

- Three to five years of professional experience in related discipline across finance services, consulting or natural resource management
- Track record of building relationships and ability to work collaboratively with diverse stakeholders
- Demonstrable, deep commitment to climate solutions, land restoration and forestry
- Comfort working in start-up environment with small and dynamic team
- Familiarity across different capital allocators e.g. commercial investors, foundations, family offices, endowments, government/DFI investment programs
- Experience working with analytical tools with coding background (python) a plus
- Graduate school in forestry, environmental science or land use planning a plus

**Compensation and Benefits**

New Leaf Climate offers a competitive salary and benefits, commensurate with experience and skills. As an equal opportunity employer, New Leaf recognizes the power of a diverse community and strongly encourages applications from individuals with varied experiences, perspectives, and backgrounds.

