

**Sacramento Valley Soil Hub**  
**Regional Coordinator**  
**Natural & Working Lands/Soil Health Program**  
**Job Description**

**Are you a proven advocate for groups that make a difference? Are you someone who has confidence and self-assurance to purposefully drive toward results on behalf of conservation-focused agencies and farms? Are you outgoing, poised and persuasive in your communication style? Do you learn and integrate new information quickly? If so, you might be our ideal Sacramento Valley Soil Hub Regional Coordinator.**

**General Job Description:**

The Regional Coordinator will serve as a program manager to co-design and lead a brand-new Soil Hub for the Sacramento Valley Resource Conservation Districts (RCDs). Resource Conservation Districts are special districts of the State of California. RCDs help people help the land through programs and projects that ensure clean and abundant water, healthy land and air, thriving wildlife and habitats, viable local farms and ranches, and wildfire resilient communities. The Sacramento Valley Region of RCDs includes Butte County RCD, Colusa County RCD, Feather River RCD, Glenn County RCD, Sutter County RCD, Sierra County RCD, RCD of Tehama County, Yolo County RCD, Yuba County RCD, Western Shasta RCD. The coordinator will support accelerated adoption of climate smart agricultural practices in the region through stakeholder engagement and coordination, education and outreach, regional needs assessments, fund development and policy advocacy. The position comes with a strong focus on applying for grants to help build the technical capacity of RCDs in the region, coordinating among many agricultural partners with overlapping programs, and expanding the statewide Carbon Farming Network and the Sacramento Valley Soil Hub. The Regional Coordinator will be directed by a governance board comprised of representatives from each district in the region and will report to the Colusa County RCD (CCRCD) Executive Director.

**Duties:**

1. *Sacramento Valley Soil Hub Establishment and Coordination* – The Regional Coordinator will serve as the main organizer for the Hub by collaborating and coordinating with RCD staff and other agricultural partners in the region. In collaboration with other Regional Coordinators, the Coordinator will help build the network of RCD Regional Carbon Farming Hubs across the state.
  - o Support, coordinate, and sometimes lead grant applications to build RCD conservation technical assistance and planning capacity within the Hub.
  - o Regularly communicate with California Association of Resource Conservation Districts (CARCD), Carbon Cycle Institute (CCI), and six other regional coordinators across California.
  
2. *Ongoing Climate Mitigation Planning & Needs Assessment for Agricultural Lands* – The Regional Coordinator will work closely with all RCDs within the Hub, other natural and working lands conservation organizations (e.g., Natural Resources Conservation Service (NRCS) and University of California Cooperative Extension (UCCE)), agricultural community, and forestry land managers to understand the regional potential for carbon sequestration

and barriers to adoption of climate-beneficial agricultural and land management conservation practices.

- Oversee execution of a landscape-scale carbon sequestration assessment for each RCD.
  - Routinely check in with local partners and stakeholders and coordinate local and regional meetings to determine the specific needs of agricultural producers, other land managers, and technical assistance providers in the region.
  - Lead a steering committee in developing a regional needs assessment.
  - Oversee development of a partnership-based climate mitigation implementation plan.
3. *Outreach and Technical Support* – The Regional Coordinator will facilitate peer-to-peer learning and resource sharing among program partners to support the mission of the Hub.
- Organize and support education and outreach activities, including workshops, field days, and webinars for farmers, ranchers, forestry land managers, agricultural conservation partners, and other stakeholders.
  - Manage media and communications platforms and networks.
  - Support Hub-based grant proposal coordination, writing, and execution.
  - Build partnerships and coalitions that support natural and working lands climate solutions by streamlining communication and collaboration among regional partners, including UCCE, NRCS, agricultural associations, universities, and others.
4. *Awareness and Advocacy* – The Regional Coordinator will work closely with CCI and CARCD to build understanding about the role of agricultural climate solutions regionally and statewide.
- Build understanding among a variety of stakeholders and policymakers about the potential for agricultural climate solutions and the support needed to implement these solutions.
  - Organize and attend relevant local, regional, and statewide meetings with elected officials, state and federal agency representatives, agricultural industry groups, and other conservation partners.

**Physical Requirements:**

Ability to work effectively as a part of a virtual team and to sit for prolonged periods at a computer. Ability to travel throughout the region and to spend full days in the field (farms, ranches, and/or forested lands) in varying weather conditions and terrain. Ability to lift 40 pounds and walk on uneven terrain for an extended period. Requires frequent (40%) travel within the region (Sacramento Valley: Butte County RCD, Colusa County RCD, Feather River RCD, Glenn County RCD, Sutter County RCD, RCD of Tehama County, Yolo County RCD, Western Shasta RCD), and quarterly travel to Sacramento and/or the San Francisco Bay Area, which may include overnight stays.

**Skills and Qualifications:**

This position requires the following skills. If you do not meet the job requirements listed, please tell us why you might be a good fit anyway:

- B.S./B.A., and/or M.S. degree in Soil Science, Biological, Natural or Applied Sciences (e.g., Food/Agriculture Science, Watershed Management, etc.) or equivalent education and experience.
- At least three (3) years experience working in the natural resources conservation field with experience working closely with agricultural communities.
- Experience and knowledge of natural resources and agriculture in the Sacramento Valley and its foothills.
- In-depth knowledge of the intersection of climate science, agriculture, and ecological systems.
- Demonstrated experience with supporting multi-stakeholder or multi-organization groups, including group or member facilitation, coordination, co-learning and/or organizing needs assessments.
- Demonstrated experience building partnerships in the public, private, and nonprofit sectors, skilled at conflict resolution and group facilitation.
- A cooperative, professional, and entrepreneurial disposition, with an ability to navigate ambiguity in building new and efficient processes and systems.
- Excellent written and verbal communication skills; particularly technical writing skills. Provide writing samples upon request.
- Strong communications and project and event (often virtual) management skills.
- Demonstrated skill to communicate with agricultural stakeholders, government agencies, policy makers and elected officials.
- Proficient in analyzing, interpreting, and synthesizing a variety of data.
- Proficiency or fluency in Spanish desired.
- Proficient at using technology (Microsoft Office Suite, Google Suite, ArcGIS, etc.)
- Valid California driver's license.

**Wage:** \$38.50- \$40.00/hour based on demonstrated experience. Salary Range: \$80,080-\$83,200/year. Employee benefits include a monthly lump sum additional pay (\$2.60/hour) and up to 5% employer match for the 457-retirement plan. Full-time employees will receive holiday, sick and vacation as paid leave. In addition, this position offers a flexible schedule with the ability to work remotely in a fun, fast-paced, positive environment.

## **APPLICATION INFORMATION**

To apply, email a cover letter, resume and three or more references to Lani Fulcher: [fulcher@yolorcd.org](mailto:fulcher@yolorcd.org) with the subject line, "Soil Hub Coordinator Application". Applications will be accepted until the position is filled. The first review of applicants will be December 1st, 2023. The RCD is an equal opportunity employer. Candidates reflecting the social diversity of California are strongly encouraged to apply.