



Associate Director, Investments (US)

Location: San Francisco, CA

Role summary

New Forests (www.newforests.com.au) seeks a qualified candidate for the position of Associate Director, Investments (US). In this role you will be primarily responsible for the identification of potential investment opportunities, undertaking due diligence, and executing on transactions for New Forests' timberland and forest carbon investment strategies in the United States. The position is based in our San Francisco office, with frequent domestic travel. This role will be critical in supporting the growth of New Forests' US forestry investment program.

New Forests

New Forests is an investment management business offering leading edge strategies in forestry, land management, and conservation. Founded in 2005, we offer institutional investors dedicated investment strategies in the United States, Australia-New Zealand, and Southeast Asia and have more than USD 3.4 billion in assets under management. We manage investments in sustainable forestry, forest carbon projects, rural land, and timber processing infrastructure. New Forests is headquartered in Sydney with offices in San Francisco, Singapore, New Zealand, and Melbourne.

New Forests believes that sustainably managed forest landscapes can play a significant role in mitigating the impacts of climate change, while also providing valuable economic, social and environmental returns.

Description of the Role

In this role you will work closely with the Investments team and with teams across our US and global business to successfully execute on New Forests' US forestry investment strategy.

Specifically, this position will be responsible for transaction and project management related to:

- Origination and pipeline development of forestry acquisition and forest carbon project opportunities
- Management of specific transactions, which will require:
 - Coordination with the investment analytics and operations teams in due diligence;
 - Establishing appropriate acquisition valuation and underwriting assumptions;
 - Transaction structuring, price and contract negotiation, due diligence and closing;
 - Preparation and presentation of analysis and materials for the investment committee.
- Contribution to internal and external reporting, related to acquisitions workflow;

New Forests

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- Communication with current and prospective clients, including supporting the Investor Services team in marketing and capital raising efforts.

We encourage candidates with the following qualifications:

- Demonstrated experience independently managing US timberland transactions including valuation, transaction negotiations and structuring
- Demonstrated experience with real asset transaction agreements and other transaction documentation
- Demonstrated experience in project management with a focus on detail
- Demonstrated personal commitment to land conservation and/or climate change mitigation OR a demonstrated and knowledgeable interest in sustainability and responsible investment
- 5-15 years of experience in forestry, environmental markets, conservation, real assets, private equity, or impact investing, or an equivalent combination of education and experience
- Minimum Bachelor's degree in business, economics, finance, forestry, environmental management/ science or equivalent. Advanced degree a plus.
- Self-motivated with a demonstrated ability to collaborate across multiple teams
- Excellent writing and editing skills with ability to communicate complex information through presentations, briefing notes, investment committee papers and other media; able to work with other people in New Forests to develop these materials in a timely and high-quality manner.
- Flexibility towards extra hours in busy periods
- Ability to adapt to change quickly and effectively. Can work in a variety of environments and with different levels of people
- High degree of proficiency in Microsoft Office (Word, PowerPoint, Excel)
- Willingness and availability to travel
- Currently eligible to work in the United States

What can we offer?

Our environment is busy and supportive, and the team is professional but relaxed. If you join us, you will be joining a growing, fast paced business which is an environmental and sustainable leader in forestry investment. You will also be working with professionals who are passionate about their work!

To apply, please provide your resume and cover letter, explaining your interest and qualifications for the position, in PDF format, to careers@newforests.com.au.

Phone calls will not be accepted.

New Forests is an Equal Opportunity Employer