

Arborist/Sales Position

Monster Tree Service is committed to two things: **healthy trees** and **satisfied customers**. What sets us apart is more than our experience, our equipment, or our locations across the country. All of these things are driven by our philosophy. Our team of professional Arborists are not just dedicated to doing our job—we're committed to providing a service that benefits both our customers and the environment.

We currently have an outstanding opportunity for an experienced Sales Arborist in our Portland location.

As a Sales Arborist at Monster Tree Service you will be responsible for maintaining the highest level of customer satisfaction, estimating job costs and achieving budgeted sales goals for your territory. This is accomplished through constant communication and daily in-person appointments with customers and prospects. Our Sales Arborist will maintain constant communication with the owner and office staff to communicate daily visits, customer quotes and services scheduled. Please see responsibilities below:

- Build and implement a Territory Sales Plan for his/her Territory in conjunction with Franchise Owner
- Diagnose and provide on-site estimates, review scope of work with the customer.
- Actively pursue the customer commitment to scheduling the work
- Minimum of 2 years sales experience or 6 years of relevant industry experience
- Bachelor's Degree in the green industry or related field
- ISA Certification or the ability to obtain
- Excellent communication skills
- Valid driver's License and a clean driving record

This is a great time to be joining Monster Tree Services! This position is full-time, year-round and offers competitive compensation and the use of a company vehicle for work. If interested, kindly reply to jjackson@whymonster.com